









## DREAM JOBS BEGIN @MBU

 <b>Sumanaswini</b> Google ₹60 LPA	 <b>Harshavika</b> Google ₹60 LPA	 <b>Vatsalya Polineni</b> Google ₹60 LPA	 <b>Lakshmi Prasanna</b> amazon ₹45 LPA
 <b>Pavitra Reddy</b> yugabyteDB ₹44 LPA	 <b>Putta Reddy</b> amazon ₹32 LPA	 <b>Hakeem Aswath Basha</b> amazon ₹32 LPA	 <b>Raparti G Aamreen</b> amazon ₹32 LPA

### GLOBAL ADVANTAGE @MBU



International collaborations with Top 100 Global Universities for Student Exchange and Study Abroad Programs

### JOINT CERTIFICATION PROGRAMS WITH TOP INTERNATIONAL UNIVERSITIES



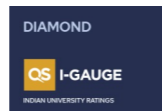
### RANKINGS AND ACCREDITATIONS\*



Ranked 201-300 Band



Ranked 51-100 Band-2023



AICTE-CII Survey  
Platinum Category

**SII GREEN RANKINGS 2023**  
Listed in Top 20 Universities of India

**DIAMOND BAND**  
MHW RANKINGS 2023

**INSTITUTION'S INNOVATION COUNCIL**  
(Ministry of HRD Initiative) **RANKED 3.5 STAR**

\*All the Accreditations and Recognitions are for SVET Colleges now known as Mohan Babu University

### GET HIRED AT TOP COMPANIES WITH MBU'S STELLAR PLACEMENTS

J.P.Morgan	Capgemini	Goldman Sachs	IBM	BNP PARIBAS	Morgan Stanley	wipro
HSBC	citibank	genpact	ORACLE	NOMURA	BNY MELLON	SOCIETE GENERALE
Atos	STATE STREET	MORNINGSTAR	CITCO	VITEOS	WNS	ANZ

and many more...

# CHISELING TALENT TO LEAD THE FUTURE

@ MBU

Enroll in BBA with Specialization in Certified Investment Banking Operations Professional (CIBOP)



**Dream Big. Achieve Bigger.**

**Dr. M Mohan Babu**  
Chancellor, Mohan Babu University

## Welcome to MBU's School of Commerce and Management (SCM)

Your pathway to a distinguished career in business and finance starts here. At SCM, we recognize the value of an MBA as a pivotal step in your professional journey. We are committed to providing an education that combines academic rigor, industry relevance, and a transformative learning experience. Our MBA programs are thoughtfully designed to cultivate leadership, innovation, and critical thinking, preparing you to thrive in a dynamic and competitive global marketplace.

Through a balanced curriculum of theoretical insights and practical applications, SCM offers a

comprehensive learning environment. Interactive lectures, case studies, group discussions, and hands-on projects equip you with the knowledge and skills to solve real-world business challenges effectively. Our faculty comprises accomplished professionals and academics dedicated to guiding you toward success.

At SCM, you'll gain more than just an education; you'll become part of a community that supports your aspirations and empowers you to reach new heights. Join us and transform your potential into professional excellence.

## About BBA with Specialization in Certified Investment Banking Operations Professional (CIBOP)

Our BBA (CIBOP) program, developed in partnership with Imarticus Learning, is tailored for those aspiring to excel in the financial sector. This program bridges the gap between academic learning and industry demands, offering an in-depth understanding of investment banking operations. The curriculum focuses on areas such as securities operations, wealth and asset management, financial markets, risk management, and anti-money laundering (AML).

With Imarticus Learning as our partner, you gain access to insights from industry leaders and a curriculum that is continuously refined to stay relevant. The CIBOP specialization is more than just a certification; it is your gateway to a career in the competitive world of investment banking operations.

## Curriculum

The investment banking operations course curriculum is crafted by industry experts, ensuring that students are not only well-versed with foundational principles but also equipped with the most distinguished skills, making them stand out in the competitive landscape of investment banking operations. This investment banking certification offers two specialised pathways which are Securities Operations and Wealth & Asset Management Operations. Based on the industry demand, students are assigned the best-suited pathway.

## Key Highlights Of The Program

The BBA with CIBOP specialization is meticulously designed to combine core management principles with specialized knowledge in investment banking operations. The program offers two specialized pathways:

- **Securities Operations**
- **Wealth & Asset Management Operations**

Students are guided toward the most suitable pathway based on industry demands and their career aspirations.

## Key Highlights of the Program

- **100% Job Assurance:** Benefit from 7 guaranteed interview opportunities, comprehensive placement support, and access to a network of over 1,000 hiring partners.
- **Industry-Relevant Skills:** Develop expertise in Securities or Wealth and Asset Management Operations, tailored to meet industry requirements.
- **Practical Training:** Engage in hands-on training with a curriculum delivered by professionals experienced in investment banking operations.
- **Career Support:** Receive extensive career support, including resume development, mock interviews, and guided training to achieve your professional goals.
- **Experiential Learning:** Participate in real-world projects, in-depth case studies, and interactive teaching methods to enhance your learning experience.

## Roles & Scope in the Industry

Graduates specializing in CIBOP are well-prepared for various roles in the financial sector, including:

- **Regulatory Reporting Analyst:** Ensure compliance, analyze complex requirements, and prepare accurate financial reports.
- **Clearing & Settlements Analyst:** Manage transaction completion, oversee clearing processes, and reconcile accounts for seamless financial operations.
- **Client Onboarding Associate:** Facilitate client integration, verify documentation, and foster positive relationships while ensuring compliance.
- **Trade Surveillance Analyst:** Monitor transactions, implement surveillance systems, and collaborate with regulatory bodies to ensure a secure trading environment.
- **Asset & Wealth Management Associate:** Support traders, manage timely trade settlements, and provide insightful analysis for wealth management.
- **Hedge Fund & Private Equity Associate:** Assist in investment activities, portfolio analysis, and executing fund strategies.
- **Investment Banking Associate:** Perform financial analysis, manage portfolios, and execute investment strategies to achieve financial objectives.
- **Settlement Associate:** Oversee settlement processes across diverse financial instruments, ensuring prompt and accurate trade completion.

## Why Choose SCM at MBU for Your BBA?

- Collaboration with Imarticus Learning ensures industry-relevant training and certifications.
- A curriculum designed to meet the evolving demands of the global financial market.
- Comprehensive support for your academic, professional, and personal development.
- Access to a vast network of industry leaders, alumni, and hiring partners.

### PLACEMENT HIGHLIGHTS

**110+**  
Multinational  
Corporations  
visited in 2023-24  
with  
**1800+** offers

**20%**  
Growth in highest  
package with the  
highest being  
**60 Lakhs**

Students got offers from  
**Google** at a package of  
**60 Lakhs** & a package of  
**44 Lakhs** from  
**amazon** & **YugaByte**

**45%**  
students placed in  
MNCs with a  
package above  
**6 Lakhs**